# How does the market react to cooling measures? The case of Singapore

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# To buy or not to buy?



#### Macro-prudential Policies Post-crisis

- Monetary policy became a "blunt tool"
- Central banks turned to macro-prudential policies
  - e.g. loan-to-value ratio, stamp duties, etc
  - mostly aimed at housing market
- Objectives of MPPs
  - 1. to promote the resilience of the financial system by mandating higher levels of liquidity, capital and collateralisation
  - 2. to restrain the build-up of financial imbalances by slowing credit and asset price growth

#### Movements in house prices

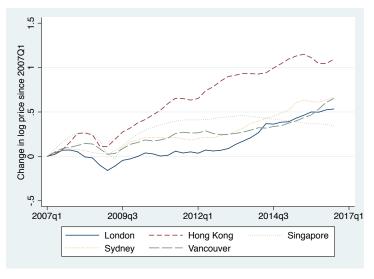


Figure: House price movements in major cities since 2007.

#### How does macro-prudential policies work?

- ▶ Lean against the wind (Zhang and Zoli 2016)
- ▶ Discretion vs rule (Kuttner and Shim 2016)
- ► House price indices still show upward trends

#### Monetary vs macro-prudential policies

- Interest rate affects consumption and investments
  - hence the inflation
- LTV, DSTI ratios affect demand for loans
  - affect the demand for housing only indirectly
  - hence the house price more indirectly

#### Inelastic housing demand

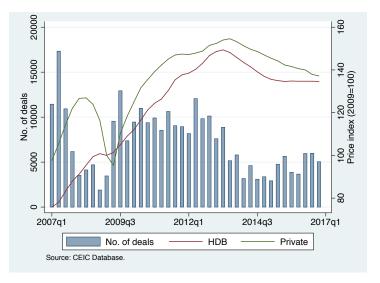


Figure: No. of deals and property price indices.

#### Outline

- Motivation
- Singapore's context
- Methodology and data
- Results
- Conclusion

#### Singapore's housing market

- ▶ Public housing sector is dominant (Phang 2001)
  - Singapore citizens can afford their first homes
- Prone to foreign speculation (Chow and Xie 2016)
  - Free mobility of capital in and out of the real estate sector
  - Foreign investors have freedom in acquiring private properties in Singapore
- Challenge to policy makers
  - Housing market needs to remain attractive to investors
  - At the same time affordable to local residents and fundamentally healthy

#### Cooling measures in Singapore

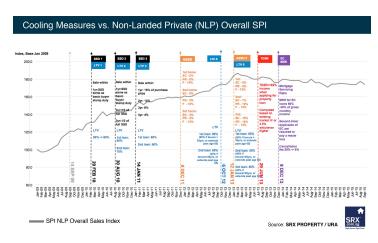


Figure: Cooling measures and private property price index.

#### Cooling measures in Singapore

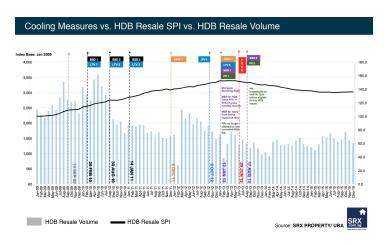


Figure: Cooling measures and private property price index.

#### Data

- ► SRX data for private and HDB transactions spanning from Jan 1, 2007 to Jun 30, 2016
  - Price
  - Size
  - ► Geo-location
  - Property type
- Monthly consumer price index from the CEIC Database
- We calculate the log real price per square foot

# Sampling periods

#### Table: Sampling periods.

s	Period	Date
1	Before cooling measures During cooling measures After cooling measures	Jan 1, 2007 – Sep 13, 2009 Sep 14, 2009 – Dec 9, 2013 Dec 10, 2013 – Jun 30, 2016

#### Hypothesis testing

▶ For a total of S sampling periods, we define  $\tau$  the conditional quantile  $Q_s(\tau|\mathbf{x})$  of the log real house price psf  $Y_s$  at period s on the geo-location  $X = \mathbf{x}$ :

$$P[Y_s \le Q_s(\tau|\mathbf{x})|X=\mathbf{x}] = \tau \tag{1}$$

Null hypothesis:

$$H_0: Q_s(\tau|\mathbf{x}) = Q_{s'}(\tau|\mathbf{x}) \tag{2}$$

for all  $s \neq s'$ .

► Acceptance of the null hypothesis implies stable house prices across the two periods



# Uniform confidence bands (Chao et al. 2017)

- Bootstrapped simultaneous confidence bands
- ▶ For each period, and at location  $\mathbf{x}$ , we compute an estimator of  $Q_s\left(\tau|\mathbf{x}\right)$  by

$$\hat{Q}_{s}\left(\tau|\mathbf{x}\right) = \arg\min_{q \in \mathbb{R}} \sum_{i=1}^{n_{s}} K_{h_{s}}\left(\mathbf{x} - X_{i}^{s}\right) \rho_{\tau}\left(Y_{i}^{s} - q\right)$$
(3)

#### Uniform confidence bands

- ▶ Härdle, Ritov, and Wang 2015 and Chao et al. 2017
- ▶ The simultaneous confidence set with nominal level  $\alpha$ :

$$\mathcal{C}_{s}\left(\mathcal{X}_{0}\right):=\left\{\left(\mathbf{x},q
ight)\in\mathcal{X}_{0}\times\mathbb{R}:q\in\left[\hat{Q}_{s}\left( au|\mathbf{x}\right)\pm c_{ au,\mathbf{n}}\xi_{lpha}^{*}
ight]
ight\}$$
 (4)

where  $c_{\tau,n}$  is the scaling factor

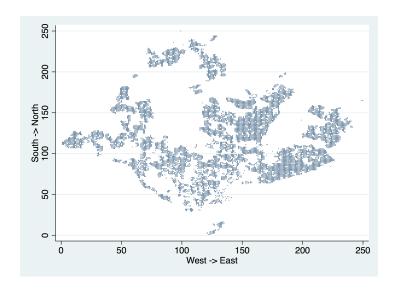
$$c_{\tau,n} := \sqrt{\frac{\tau(1-\tau)}{n_s |h_s| \hat{f}_{X^s}(\mathbf{x}) \hat{f}_{Y^s|X^s}^2 \left(\hat{Q}_s(\tau|\mathbf{x})|\mathbf{x}\right)}}$$
(5)

► The null hypothesis is rejected when two confidence sets  $(s \neq s')$  are disjoint:

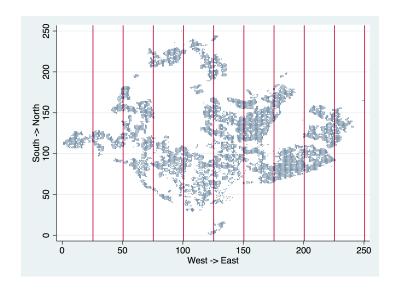
$$C_{s}\left(\mathcal{X}_{0}\right)\cap C_{s'}\left(\mathcal{X}_{0}\right)=\varnothing\tag{6}$$



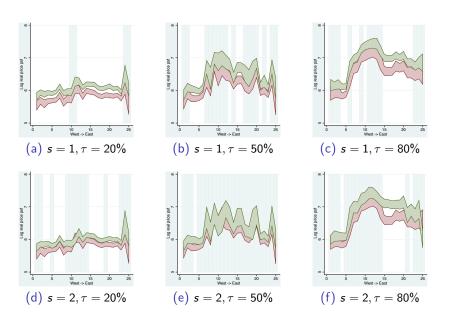
# A $250 \times 250$ grid of Singapore



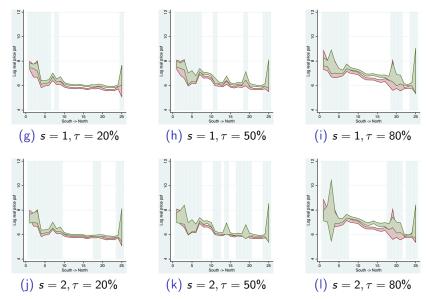
#### From west to east



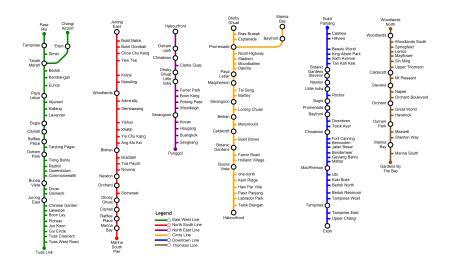
# Price dynamics: West to east



# Price dynamics: South to north



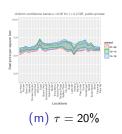
#### MRT stations in Singapore

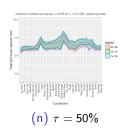


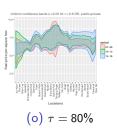
#### Neighbourhood of an MRT station: Toa Payoh



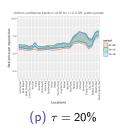
# Price dynamics: EW line

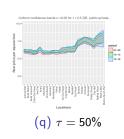


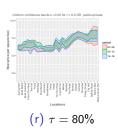




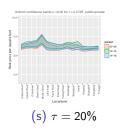
# Price dynamics: NS line

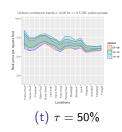


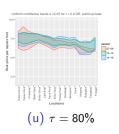




# Price dynamics: NE line







#### **Findings**

- Cooling measures are more likely to suppress demand for loans, not for housing
- We observe a pattern of substitution effect down the price distribution
- Prices of the high-end houses are cooled first
- Prices at the lower percentiles respond to cooling measures with lags

#### Upcoming plan

- Use different independent variables:
  - ▶ E.g. distance from MRT stations
- Use specific policy tools as independent variables:
  - ► LTV ratio
  - Debt servicing ratio
  - Stamp duties

# Thank you!

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