

SIEMENS ENERGY - Job vacancy – Berlin

Intern (w/m/d) Sustainable Energy Systems – Sales Enablement & Marketing

We generate energy to supply our cities with electricity and heat. We offer our customers green H2 electrolysis systems, power-to-X solutions and consulting & digital services. Our portfolio contributes significantly to the development of a hydrogen economy based on renewable electricity and to the decarbonization of our customers in industry, energy and transport. To shape the energy transition for a more sustainable, greener future, we need bright minds with skills, creativity and commitment. People like you! - Successful students who bring together interdisciplinary business management and an understanding of technology, who can think outside the box and never lose sight of the big picture.

In short: help us tackle the most exciting challenges in a dynamically developing market together and implement what matters.

What are you waiting for? Take the next step in your career with us.

Your responsibilities:

- You help us to improve our internal sales processes in our hydrogen business unit.
- Support us in the organization and implementation of training courses for our CRM tool.
- You will design dashboards and reports to improve the transparency of our sales data in order to report it to the entire sales organization.
- Help us to analyze our data to derive recommended actions for our global sales strategy.
- You design user stories to continuously improve our CRM tool.
- You will help us with data migration, data management and data quality in relation to our CRM tool.
- You will help with various campaigns to improve our sales data quality.

What you will learn with us:

- Confident handling of databases, reporting, dashboards
- International work with insight into the growing hydrogen market

Your Profile:

- We would like to get to know you if you are currently studying for a business/technical master's degree (e.g. business informatics, industrial engineering, business administration) and are available as an intern between 3 to 6 months.
- You have first experiences with a CRM tool (Salesforce, SAP, Oracle)
- You have a sound knowledge of MS Office (Excel and PowerPoint).
- As we are a global company, you should be fluent in English (German is a plus but not required)
- Location: Siemens Energy in Berlin - as well as working from home.

Siemens Energy Link:

<https://www.siemens-energy.com/global/en/company/about.html>