The ranking of an applicant is based on two criteria A and B. Criterion A includes average grade of a previous degree and criterion B includes GRE or GMAT scores (or evolution of methodological subjects of previous studies).

**Criterion A is calculated as follows:**
\[ A = \left( \frac{4,0 - GA}{3} \right) \times 51, \]  
where GA is the grade average and 51 (out of 100) is the weight given to the grade average.

Criterion B is calculated differently depending on whether GRE or GMAT score is submitted.  
**Score B based on GRE is calculated as follows:**
\[ B = \left( \left( \text{GRE Verbal Reasoning Score} \times 0.472 \right) + \left( \text{GRE Quantitative Reasoning} \times 0.623 \right) \right) \times 49 \]
Basing on GMAT, B is calculated as followed. GMAT tests with less than 400 points are weighted with 0. For scores higher than 400:
\[ B = \left( \frac{\text{GMAT score} - 400}{400} \right) \times 49 \]
Criterion B is weighted with 49% of the overall ranking score of an applicant.

**If no GMAT or GRE is submitted** (or scores of submitted tests are resulting in lower B criterion than the amount and grade average of methodological subjects) but application requirements are fulfilled (e.g. Bachelor degree from the HU Berlin), criterion B is calculated as follows.
\[ B = c_1 + c_2 + c_3 + c_4 + c_5, \]
where

- **Category 1 (c1)** contains a score given for the amount and content of methodological subjects of previous studies.  
  0-10 points

- **Category 2 (c2)** contains the grade average of methodological subjects (MGA) calculated as follows:
  \[ c_2 = \left( \frac{4,0 - MGA}{3} \right) \times 10. \]
  0-10 points

- **Category 3 (c3)** contains a score for the amount and content of a relevant specialisation field in previous studies. 0-10 points

- **Category 4 (c4)** contains the grade average of the specialisation field (SGA) in previous studies calculated as follows:
  \[ c_2 = \left( \frac{4,0 - SGA}{3} \right) \times 10 \]
  0-10 points

- **Category 5 (c5)** contains score for relevant internships, participation in exchange programs, other previous studies etc. 0-9 points