

# FRIEDERIKE HEINY

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## CONTACT INFORMATION

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## RESEARCH INTERESTS

Contract Theory, Industrial Organization, Organizational Economics

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## EDUCATION

2016 - present PhD Candidate in Economics, Berlin School of Economics and  
Humboldt-Universität zu Berlin  
Supervisors: Roland Strausz and Anja Schöttner

2015 - 2016 MSc in Economics at Humboldt-Universität zu Berlin  
Thesis: Entrenchment and Incentives, supervised by Roland Strausz

2010 - 2014 BSc in International Economics at Eberhard Karls Universität Tübingen  
Lund University, Sweden, Fall 2012

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## PUBLICATIONS & WORKING PAPERS

Heiny, Friederike and T. Li and M. Tolksdorf: We value your privacy: Behavior-based pricing under endogenous privacy (January 9, 2020). Available at SSRN: <https://ssrn.com/abstract=3508762>

Baake, P., A. Harasser and F.Heiny (2017): Information Acquisition in Vertical Relations. B.E. Journal of Economic Analysis & Policy, 17(1).

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## CONFERENCES, SEMINARS, WORKSHOPS

2020 11th Postal Economics Conference, Toulouse, *upcoming*

2019 Research stay at Berglas School of Economics, Tel Aviv University  
Summer Workshop DIW Graduate Center, Potsdam; LEOH, Berlin; 7th International PhD Workshop in Economics, University of Macedonia, Thessaloniki; 12th PhD Workshop in Economics, Collegio Carlo Alberto, Turin

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## TEACHING EXPERIENCE

HU Berlin	TA in Incentives in Organizations (MSc), Winter 2019 TA in Personnel Economics (BSc), Summer 2018, Summer 2019 TA in Microeconomics I (BSc), Winter 2018 TA in Microeconomics II (BSc), Summer 2018
Uni Tübingen	Undergraduate TA in Microeconomics (BSc), Industrial Organization (BSc)

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## PROFESSIONAL POSITIONS

08-10/2017	Internship at NERA Economic Consulting, Competition Team, Berlin
10/2015-08/2016	Student Assistant at WZB Berlin (Social Science Center), Market Behavior
06-08/2014	Internship at German Institute for Economic Research (DIW), Competition and Consumers
03-05/2014	Internship at Deutsche Post DHL Research & Innovation GmbH, Market Research Service Center
08-09/2013	Internship at Federal Cartel Office of Germany, Energy, Drinking Water & Sewage

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## SCHOLARSHIPS

2017-2018	Scholarship of Berlin Doctoral Program in Economics and Management Science
2016-2017	Scholarship of DIW Berlin Graduate Center

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## OTHER SKILLS

Languages	German (native) English (fluent) Spanish (basic knowledge) Swedish (basic knowledge)
Computer	L <sup>A</sup> T <sub>E</sub> X, Mathematica, Stata