

The ranking of an applicant is based on two criteria A and B. Criterion A includes average grade of a previous degree and criterion B includes GRE or GMAT scores (or evolution of methodological subjects of previous studies).

**Criterion A is calculated as follows:**

$A = ((4,0 - GA)/3) * 51$ , where GA is the grade average and 51 (out of 100) is the weight given to the grade average.

Criterion B is calculated differently depending on whether GRE or GMAT score is submitted.

**Score B based on GRE is calculated as follows:**

$B = ((\text{GRE Verbal Reasoning Score} * 0,472) + (\text{GRE Quantitative Reasoning} * 0,623)) * 49$

Basing on GMAT, B is calculated as followed. GMAT tests with less than 400 points are weighted with 0. For scores higher than 400:

$B = ((\text{GMAT score} - 400) / 400) * 49$

Criterion B is weighted with 49% of the overall ranking score of an applicant.

**If no GMAT or GRE is submitted** (or scores of submitted tests are resulting in lower B criterion than the amount and grade average of methodological subjects) but application requirements are fulfilled (e.g. Bachelor degree from the HU Berlin), criterion B is calculated as follows.

$B = c1 + c2 + c3 + c4 + c5$ , where

Category 1 (c1) contains a score given for the *amount and content* of methodological subjects of previous studies.

0-10 points

Category 2 (c2) contains the *grade average* of methodological subjects (MGA) calculated as follows:

$c2 = ((4,0 - MGA) / 3) * 10$ .

0-10 points

Category 3 (c3) contains a score for the amount and content of a relevant specialisation field in previous studies. 0-10 points

Category 4 (c4) contains the grade average of the specialisation field (SGA) in previous studies calculated as follows:

$c2 = ((4,0 - SGA) / 3) * 10$

0-10 points

Category 5 (c5) contains score for relevant internships, participation in exchange programs, other previous studies etc.

0-9 points